

**SDEMSA Executive Council Meeting**  
**October 27th- 2022 @ 19:00**  
**Sioux Falls**

1. Call the meeting to order: 1908
2. Roll Call/Introductions:
  - a. State President: Brian Ring
  - b. State VP: Amy Marsh
  - c. State Secretary: Sina Glover
  - d. Treasurer: Casey Huffman
  - e. Training Officer: Doug Glover
  - f. District 1: President Cody Doren                      VP Sheila Monnier
  - g. District 2: President Alan Perry                      VP Feyet Munshikpu
  - h. District 3: President Nicole Neugebauer              VP
  - i. District 4: President Wayne Ames                      VP Chad Madsen
  - j. District 5: President Edna Dale                      VP Kevin Heath
  - k. District 6: President Elizabeth Verhey                      VP Ruth Airheart
  - l. District 7: President Ashia Starks                      VP Aubriauna Diaz
  - m. IC Society: President Proxy Kyle Moser                      VP Ruth Airheart
3. Approval/Additions of Agenda: Amy Marsh made motion to approve previous meeting minutes, 2<sup>nd</sup> Cody Doran; motion passed.
4. Approval of previous meeting minutes: Amy Marsh motion, 2<sup>nd</sup> Wayne Ames, motion passed.

**Officers Report**

5. Presidents Report
  - a. Past year's activities, where do we go from here: Strategic planning session in April. This resulted in a lot of needed action coming forward, some of which will be addressed later in other officer reports.
  - b. AIL rep Mike Cooper: AD&D presentation from American Income Life. Previously has paid out 12,473.01 to members of the association. Main benefit is a \$3,500 accidental death or dismemberment policy at no cost to association. Covers every member 24/7/365 anytime any place. Also has an AIL Plus benefit which is a discount program that covers prescription drugs, telemedicine, vision needs, dental, chiropractic needs, durable medical supplies, diabetic supplies, hearing aids, lab testing, MRI/CT scans, supplemental items. Also has a Child Safe kit for members which is a fingerprinting ID kit. Members discussed with Mr. Cooper issues that they have experienced with repeated phone calls. He encouraged members to call him directly when there is repeated calls or any other issues that may arise. He reiterated that all members are covered regardless if they returned the postcard offering additional coverage options that they send out. Following the presentation, members discussed options. Conclusion

that education is a key. Consensus was that with the number of changes proposed that the association hopes to make in the future that this would not be the time to make any changes. Elizabeth Verhey made motion we drop ALL; 2<sup>nd</sup> by Cody Doran. Discussion the current policy pays out more, has more benefits, and seems to be all around better. Motion passed to drop.

- c. SD Medicaid expansion info: David Kapaska, DO, MBA gave presentation on SD Medicaid Expansion program. Medicaid in SD does not cover working people. It only covers children, pregnant moms, disabled, elderly. The way Medicaid works is the government pays 60% and the state pays 40%. With the expansion, all adults less than 138% of federal poverty level including workers can be covered by Medicaid. So with the current Medicaid the coverage is 60/40 and with the expansion coverage would be 90/10. Medicaid would be considered an insurance not a handout. At this time, 38 states has Medicaid Expansion. If you pay income tax you pay for those 38 states but not for SD. All of SD neighbors are covered except for Wyoming. The estimate is this will cost the state about \$800,000 a year to support this. The Medicaid in place will stay as is. Medicaid Expansion is additional. Tony Burke and Maynard Konechne also answered questions regarding this program.
  - d. Appointments
    - i. Chaplain-Kathy Chesney (has not confirmed at this time)
    - ii. Parliamentarian-Barb Thaler
    - iii. Political Committee-Maynard Konechne
    - iv. Nomination Committee-Kevin Heath, Barb Thaler
    - v. Joint Council-Maynard Konechne
  - e. Current status of DOH projects: Lifepak 15 project, telehealth project, Regionalization project will be discussed during the presentation at the general business meeting; Radio project is delayed due to availability of radios from the company. Julie and Lance from the state office have been making calls to services regarding this.
6. Vice Presidents Report
- a. EMT Thoughts: The Thoughts costs us just under \$10,000 . The quality of what we are getting is not worth what we are paying. It is a disservice to our membership. We are only getting about 2 pages per issue despite submitting enough material for more pages. A poll was taken of the EC committee to see who actually reads the Thoughts. Communication committee met and agreed with this as well. They discussed how not renewing the contract is the best option and going to a digital format. Have a paper and digital version until next conference and then go strictly digital. Bylaws being voted on at the general business meeting address verbiage changes regarding communication. With previous discussion of hiring an administrative person to do some of the busy work for the SDEMSA an option could be working with Northeast AHEC. Northeast AHEC is willing to contract with the SDEMSA to provide services which would include creating, editing, and distributing via email a newsletter. They are not a single person staff, they have a variety of people, IC Society voted earlier today to put in some money into the

contract if we chose to move forward with a contract. They could manage the following:

1. Membership Newsletter – create regular newsletter to emailed to our membership. Information will be sent to the creator and they will need to edit and create a document that can emailed. The editor will also work with the SDEMSEA Executive Council to identify information and training happening across the state.
2. Communication – assist with creating social media posts and email contacts from the direction of the Communication committee.
3. Website maintenance – assist maintaining and keeping the SDEMSEA up to date
4. Membership maintenance – assist SDEMSEA Treasurer with maintaining the membership maintenance system through Wild Apricot
5. Assist with conference – as identified through the Executive Council – specifically contact with sponsors and vendors from year-to-year. Consistent contact throughout the year. Work with local conference committee as needed.
6. Advertising – assist with identifying and coordinating where SDEMSEA should be advertising
7. Legislative Communication – assist with creating necessary communication for advocacy
8. Grant/Funding Opportunities – identify, apply for and manage grants for the association.
9. Other duties as identified by the Executive Council

There is also a strong possibility that Marty could make match us for a year.

- b. Elections: State President & Secretary up for election.
  - c. By-Law Changes: Several changes. Due to the changes not making it into the Thoughts and therefore not giving notice 30-days prior to the membership, they were posted on the website, printed copies are available at the SDEMSEA booth.
  - d. Policy and Procedure—Changes will come after By-Laws get voted on.
7. Treasurer’s Report
- a. Financial Report-Annual/Quarterly:
  - b. District Reports—All district reports have been received with exception of one and Casey is working with them. Casey will pay out all monies to the district as she has dues that have been back paid and her goal is to start clean the first of the year.
  - c. 2023 Budget—Going forward we will lose money. Casey Hoffman made motion to charge for license plate decals \$10.00 per set, Elizabeth 2<sup>nd</sup>, motion passed after discussion. Casey Hoffman made motion to increase membership cost to \$40.00 annually. Doug 2<sup>nd</sup>, after discussion Casey withdrew the motion. Cody Doran to made motion to table the discussion of dues increase until Sunday, 2<sup>nd</sup> Kathryn Benton, discussion resulted in a unanimous passing of the motion. Another way to increase income is to push SAVIK as we get one third of the sales. Casey will push this at the General Membership meeting. Reminder to get the district bank accounts switched to First Interstate Bank as soon as possible. Another way to decrease expenses is to decrease travel expenses. One suggestion is to have one representative from each district come to the EC meeting and the other would be invited to attend via virtual. Members pointed out pros and cons of this option.

- d. Conference Report: Casey would like see all the members that register for conference to be an active member before they register. Currently the membership dues correspond with the fiscal year. It is possible that it can be separated. It can be set up for auto renewal. Edna Dale made motion to table discussion on renewal date. Elizabeth Verhey 2<sup>nd</sup>, discussion, motion passed.
- e. Corporate Membership report: The committee would like to implement the plan so that they could reach out to business' that are at conference this weekend. This plan is as follows:
  - i. Bronze Level: \$1,000 donation receives mention 4 times on FB page throughout the year, mentioned on website in correct categories and receive 2 banquet tickets.
  - ii. Silver Level: \$2,000 donation receives 6 time mentioned on FB page, promotion at conference, mentioned on website, and 2 banquet tickets.
  - iii. Gold Level \$3,000 donation receives 12 times mention on FB page, booth option at conference, mention on website, promotion at conference, and 2 banquet tickets
  - iv. Platinum Level \$5000 or greater donation receives mentioned 12 times on FB, sponsor logo on website, booth option at conference, one motel room at conference for up to 2 nights, mentioned on website and at conference, and 4 banquet tickets.

Wayne made motion to authorize the Corporate Membership plan effective immediately so business' can be contacted at this conference. Nicole Neugebauer 2<sup>nd</sup>, after discussion motion passed.

8. Secretaries Report

- a. Officer Agreements: Make sure to have all new or returning officers sign an Officer Agreement.
- b. Memorial update: 17 names so far for the Memorial Service.

9. Training Officer's Report

- a. District Training Officers Report—Meeting with District Training Officers either this weekend or will have a Zoom meeting with them in near future.
- b. Past Events-- We had an agreement with the state EMS office to do Triage Training with the districts. We received \$2500 of the \$3500. Districts 4, 6, & 7 did not get the training in the timeframe but they will get the training done as well.
- c. National EMS Expo Report—Did get some contacts for future speakers. Margaret Farrell also got some contacts. Did make contacts with 21 vendors from SAVIK and made a pitch for them to come to our conference in the future. SAVIK is a huge benefit to not only services, but also to our members. SAVIK is also nationally bid contracts that they have. This eliminates you going out and bid. Very good benefit to our members.

10. I.C. Society Report: 127 participants online EMT class 87 passed. They had a meeting today with current instructor coordinators and with the State of SD and they are releasing a new Mission



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| j. District 5: President Edna Dale            | VP Kevin Heath            |
| k. District 6: President Elizabeth Verhey     | VP Ruth Airheart          |
| l. District 7: President Ashia Starks--absent | VP Aubriauna Diaz--absent |
| m. IC Society: President Proxy Hapsie Nutley  | VP Ruth Airheart          |

2.) New Officer Introductions – State and District as needed

- a. State President: Keith Sharisky
- b. State Secretary: Sina Glover
- c. District 1: No changes
- d. District 2: No changes
- e. District 3 VP: Michelle Holzbaer
- f. District 3 Treasurer: Diana Spinar
- g. District 4: No changes
- h. District 5: No changes
- i. District 6 President: Elizabeth Verhey
- j. District 6 Secretary: Hapsie Nutley
- k. District 7: No report at this time

3.) Old Business

- a. EMT Thoughts: Consensus was a majority was in favor to go another route. Amy Marsh made a motion to stop our contract for the Thoughts. The VP along with the District Vice Presidents will put together a newsletter in the interim which will be distributed by email and put on the website and communicated in all of our social media until we have a contract with someone effective November 1. Discussion was communication of how this will work. Amy said she will put an advertisement stating the EMT Thoughts stating that we will be printing our own. Amy amends her motion to having the contract with the Thoughts end December 31, 2022. Elizabeth 2<sup>nd</sup> the amended motion. Motion by Amy Marsh to stop our contract as of December 31 with the publishing newspaper of the Thoughts. 2<sup>nd</sup> by Elizabeth Verhey.
- b. Raising Dues: Discussion of raising dues and when to start the new rate. Current dues will go through September 30, 2023. Nicole made motion we raise dues to \$40 effective July 1, 2023; Kathryn Benton 2<sup>nd</sup>, discussion to put notice in the Thoughts about the raise. Motion passed.
- c. Auto renewal discussion. The reason everyone's dues expired Oct 1 was because everyone registered in person at conference. Casey would like to do it in July and then would pay the districts one time a year. Membership dues would not be included with conference. Elizabeth made a motion that memberships will renew for 12 months from the date they enroll and that we provide them with the option to auto-renew. Cody Doran 2<sup>nd</sup> motion carries after discussion.
- d. AHEC pairing to assist with the association discussion President Ring suggested the incoming president should have some say in. President elect offered his opinion that the Association move forward with this now. Nicole made motion to pursue a contract with

AHEC for up to \$10,000 with duties as assigned by the committee that was appointed from the strategic plan. 2<sup>nd</sup> Kathryn Benton, discussion mentioned that Marty Link stated that when we get a contract to notify him and the State will match the amount. He mentioned these 3 different times to Amy. Nicole amended her motion to pursue and sign a contract. Kathryn Benton 2<sup>nd</sup> motion to accept amended passed. Amended motion passed after discussion.

- e. Pay bills: Cody Doran made motion to pay bills, Ruth Airheart 2<sup>nd</sup>. Motion passed.
  - f. EMS day which will be held on January 30, 2023 will be split 3 ways this year between IC Society, SDAA, SDEMSA.
- 4.) New Business: Alan Perry has \$350 memorial money so far that the family requested for it to go to a scholarship. District 2 is looking for guidance for how to handle this. There is a motion to turn responsibility to let District 2 determine who the money should go to. Cody Doran made motion, Kathryn Benton 2<sup>nd</sup>, motion passed after discussion.
- 5.) Conference Report—It's done! 471 Total attendees with 312 in-person. Kudos to conference committee.
- 6.) Thank you to Brian Ring for his leadership this past year, thank you for his service and leading our association this last year, thank you for your time in the association.
- 7.) 2023 Meeting Schedule proposed
- a. January 21 -GTM 10a CST
  - b. April 22 -Pierre 10a CST
  - c. July 22- Pierre with meetings Friday evening, Line of Duty Memorial Service Saturday 0930
  - d. October 26-29, 2023--Rapid City Ramkota
- 8.) Adjourn: Nicole Neugebauer made motion to adjourn, 2<sup>nd</sup> by Fayet Munshikpu, motion passed. Meeting adjourned at 1222